



INSTITUTE FOR ABORIGINAL DEVELOPMENT

(Aboriginal Corporation)

Annual Report 2010–2011



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IAD VISION/MISSION STATEMENT

The Institute for Aboriginal Development (IAD) aims to be the leading provider of a range of education and training, language, culture and publishing programmes for Indigenous people.

IAD is controlled by and for Indigenous people. Our aim is to support the ongoing development of its staff, students and Indigenous stakeholders.

IAD's programmes are underpinned by our commitment to the preservation of the Aboriginal languages and cultures of Central Australia. Our aim is to assist Indigenous people to achieve success in their career development and lifelong endeavours while valuing culture.

IAD will continue to be a centre of excellence for Indigenous people, supporting self-determination through the delivery of high quality, culturally appropriate, responsive, viable and sustainable services that are valued by the community and funding agencies.

IAD Management Committee 2010 – 2011

Jody Kopp	Chairperson
Fiona Stokes	Treasurer
Ian McAdam	Member
Bonita Kopp	Member
Samarra Schwarz	Member
Wendy O'Brien	Secretary & contact person
Jennifer Howard	Member

JODY KOPP – Chairperson

Jody is an Arrernte women of Central Australia and has lived in Alice Springs majority of her life. She has three children, each being her inspiration and drive. She loves basketball and has played at the State level and has coached junior teams.

Jody holds a Bachelor of Teaching is a Family Wellbeing Facilitator and a qualified television and radio news journalist /presenter.

She possesses a thorough understanding knowledge and respect of Aboriginal culture and traditions, both traditional and contemporary and considers herself as an advocate for Aboriginal peoples welfare, education and self-development.



FIONA STOKES – Treasurer

Fiona was born in Alice Springs, Northern Territory who has family connections with Arabana, Luritja, Southern Arrernte, Pertame and Warrumungu nations. Fiona is proud of her Indigenous heritage and has one daughter.

Fiona has a Certificate IV in Training and Assessment, Certificate IV in Youth Work, Certificate II in Governance and partially completed Certificate III Business Administration

Fiona is a Manager with the Community Access Day Service Program with the Bindi Centre, whom is a service provider for the Disabled in Central Australia. The Bindi Centre is a centre for the Disabled in the Alice Springs CBD and remote areas.

Fiona was also a former NT Women's and NT Junior State Softball & Soccer representative and has been involved in sport since the age of five. Fiona is also a coach of junior softball.



IAN McADAM – Member

Born in Darwin, Ian grew up in Alice Springs until moving to Adelaide for schooling. He loves the Port Adelaide Power and is actively involved in community activities, supporting Aboriginal people.

A carpenter by trade Ian returned to Alice Springs in 2005 seeking a different challenge which would benefit Aboriginal people and his community. After playing Australian Rules Football for many years Ian has become passionate about the coaching side of AFL, a Level II Senior Coach Ian is currently involved with the newly formed Territory Thunder relishing his role as an Assistant Coach.

Ian is employed by the Clontarf Foundation as an Associate Director in one of four football academies in Alice Springs. The primary role for these Academies is to engage and support Indigenous males at school through to year 12 and then help them find meaningful employment upon completion.

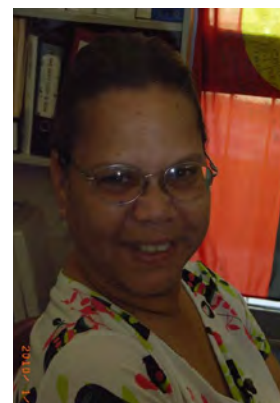


BONITA KOPP – Member

Bonita is an Arrernte women born and raised in Alice Springs. Through her mother she has country connections to Bond Springs and Yambah and through her father connections with Daly River.

Bonita has worked with Tangentyere Council since 1991 and is currently employed as the Housing Coordinator.

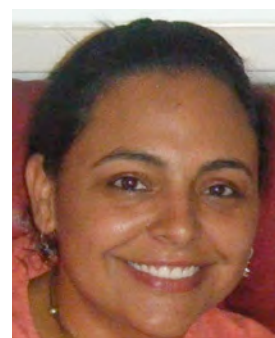
For the past 25 years Bonita has represented various Central Australian Aboriginal organisations as committee member/ director.



SAMARRA SCHWARZ – Member

Born in Alice Springs, Samarra grew up in Darwin until moving to Adelaide to study where she completed Certificate IV in Aboriginal and Torres Strait Islander Studies. Samarra worked as AIEW for 7 years, in Adelaide, and then moved into the field of Human Resources when she commenced employment with the Indigenous Land Corporation for 4 years as the HR Officer.

Samarra, an Arrernte women and her son returned home to Alice Springs in 2004, where she has worked for Ingkerreke Outstation Resources Officer as the Administration Manager. In 2007 Samarra completed Certificate II in Indigenous Leadership, and is now currently employed at Central Australian Aboriginal Media Association (CAAMA) as the Corporate Services Manager.

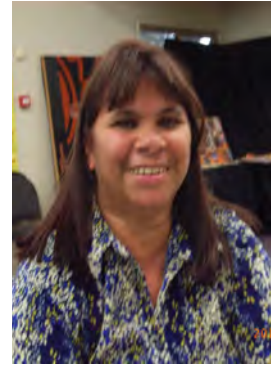


WENDY O'BRIEN – Secretary & contact person

Wendy was born in Darwin but has lived in Alice Springs for most of her life, Her mother was born in Daly River. Wendy attended primary schools in Darwin and for secondary attended school in Adelaide.

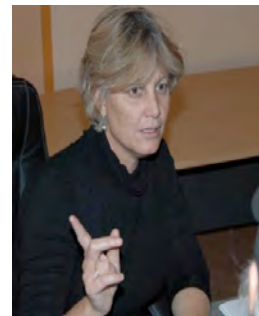
Wendy is a proud mother of six and grandmother of eight. As if parenting hasn't kept her busy enough she has served time on many committees: ACCA, National and NT Archives, CAALAS, Women's Shelter and a number of ASSPA committees.

Wendy has worked for education for many years her passion is the education of all children.



JENNIFER HOWARD – Member

Jennifer Howard is an Alice Springs Arrernte women. Jennifer is CEO for CAAMA and over the years made a significant contribution to the organisation.



IAD STAFF

IAD Main

Roy Arbon*	Property Officer (Dec 92 – present)
Li Ting Lee*	IT Trainer & IT Officer (May 99 – present)
Janice Harris*	CEO (Jun 07 – present)
Brenda Shields	Business Trainer (Sep 07 – Apr 11)
Scott Lonard	Accountant (Nov 08 – May 11)
Eunice Blackmore	Family Well-being Trainer (Dec 08 – Nov 10)
David Solomon	Education & Training Manager (Apr 11 – Jul 11)
Maxine Draycott	Corporate Service Manager (May 11 – 07 Sep 11)
Christine Reeves	Education & Training Manager (Jun 11 – Sep 11)

IAD Press

Gina Campbell*	Sales and Customer Service (Dec 07 – present)
Tina Tilhard*	Production & Design (Dec 08 – present)
Seona Galbally*	Editor (Jun 11 – present)
Jill Walsh	(Virtual) Publisher (Sep 05 – Nov 10)
Margaret McDonell	Co-ordinating Editor (May 06 – Oct 11)
Lisa Stefanoff	Co-ordinating Editor, Media & Marketing until Oct 11 (Jan 07 – Dec 10)
Alison Thatcher	Editor (Jan 10 – Dec 10)
Bernadette Shields	Media & Marketing (Apr 10 – Sep 10)
Jeanette Wormald	Business Manager (Oct 10 – Aug 11)
Nic Learmonth	Editor (Jan 11 – Apr 11)
Steven Satour	Media & Marketing (Sep 10 – Jun 11)

*Current staff

Chairperson's report

Welcome! Werte!

Let us acknowledge the traditional owners of country on which we stand and pay respect to the people of the Arrernte nations, custodians of this sacred land.

I warmly welcome you to Institute for Aboriginal Development, the home of the Arrernte people.

Every generation has a story to tell; an Arrernte tribe, a journey to share. We are visionary, with little money and accept we need resistance and struggle – for strength. We have a strong spirit to keep building our vision of a strong culture, one that we can pass on to the next generation with pride.



Jody Kopp, Chairperson

“A leader's role is to raise people's aspirations for what they can become and to release their energies so they will try to get there.”

— David Gergen

The IAD Vision is that Aboriginal people enjoy lifelong learning and successful jobs with Aboriginal culture as a central part.

We have agreed to follow a Code of Conduct. It is expected that all persons should behave with acceptance and respect for each other

The year 2010–11 showed us that we achieved a lot as Management Committee Members, staff and students, but that there is still much to do. We can now proudly acknowledge that, little by little, we are making a difference in strengthening our culture by applying our three objectives:

- (a) To help Aboriginal peoples to develop knowledge and skills which they require to cope with cross-cultural training situations.

IAD's education and training programmes have been highly successful. With a number of our people securing real employment outcomes. Nicole Curtis and Talisha Kerin have done well to secure positions in Department of Business and Employment as participants in the Indigenous Employment Program and will work in the Alice Springs Hospital. Gabrielle Curtis has progress to improving her employment skills in retail. She has a number of job opportunities offered to her in retail at Woolworths, Coles or Dick Smiths.

- (b) To devise and carry out educational and other programmes related to the needs and aspirations of Aboriginal people.

IAD Press has done an outstanding job in serving the needs and aspirations Aboriginal people through publication. In 2010–11, IAD Press published several outstanding books, all of which have a positive affect on their authors and many other Aboriginal people.

-
- (c) To maximise involvement by Aboriginal people in the control, management and conduct of the affairs of the corporation.

IAD's Management Committee over the past year made many difficult decisions. Many of these decisions have related to IAD's restructure and include the hardest of decisions, that is, not to re-contract a loyal employee. The process of this decision making has required the knowledge and understanding of a number of complex issues. All Directors, on many occasions, have truly challenged their level of expertise. The results are evident! IAD is now in a better position to deliver its services. Another outcome is that many of the Directors are assuming significant leadership roles in other Aboriginal organisations. The skills and positive leadership of our Directors, in providing support to other Aboriginal organisations, is done with the intent to unite Arrernte people.

Thank you all for a wonderful year of working together. There are several programmes underway for the rest of 2011–11, for which we thank our members, staff, trainees, volunteers, leasees, funding bodies, councils and non-government organisations for support. We look forward to continuing collaboration!

Finally, I would like to reassure you we need resistance and struggle – for strength and for the ability to fly to our dreams of a vibrant, strong Aboriginal Culture!

Jody Kopp
IAD Chairperson

CEO's report

This year has seen some highly positive outcomes for IAD, despite significant challenges.

IAD's work this year again covered aspects of Press, Aboriginal Language and Culture, Education & Training and Corporate Services. We provided services for more than 14 organisations across a wide spectrum of areas, servicing over 500 Aboriginal people on a regular and continuous basis.

In 2010, IAD Press relocated its operations within IAD grounds. Press' successful publication programme continued to bear fruit with the launch of the *2011 Jukurrpa* diaries and calendar, *This country anytime anywhere*, *Central & Eastern Anmatyerr to English Dictionary*, *Iwenhe Tyerrtye – what it means to be an Aboriginal person*, *Luritja Picture Dictionary* and *Billy Benn*. This high activity was strongly supported by a triumphant launch of the new IAD Press website.



Janice Harris, CEO

Our annual student survey and response from DEEWR and NT-DET delivered excellent results. At the end of each teaching unit students are surveyed. Our overall student satisfaction rating was 79% – an increase of 4% from last year. Students' comments in the survey were highly gratifying and underlined the skills of IAD's teaching talent and an appreciation for our education and training service.

An important outcome this year for IAD was strong new alliances with a number of key players in pre-employment training for Aboriginal people. In May 2010 IAD signed a Memorandum of Understanding in with Globally Make a Difference (GMAD) and Mining, Energy & Engineering Academy (MEEA). Their programme started 1st June 2010. GMAD and MEEA now call IAD their home in Central Australia. Both offer significant pre-employment programmes for Aboriginal people. GMAD provide training programmes that focus on developing people's skills in the key areas of personal development, leadership, communication, understanding people and managing change; MEEA assist companies by bringing together Government training, employment initiatives and the services of training providers to meet the needs of companies like Woolworths, Coles and Dick Smith.

A potentially exciting alliance with Karen Sheldon Catering (KSC), another pre-employment training provider, is in its early stages of development. She plans to utilise IAD's canteen as an incubator cafe for Aboriginal trainees was finalised with a 3-year lease with the opening of the cafe 5 July 2011.

In June 2010 for 12 months, Frontier Services partnered IAD to provide over 200 Aboriginal school children, IAD staff and students, on a daily basis, with

lunches as part of Frontier Services School Nutrition Program.

During the year, 2010–11 we undertook a substantial restructure of our Education and Training practice together with a review of our Corporate Services structure. We believe these organisational changes will bring about major benefits to IAD and to the people we serve.

The restructure of our Education and Training programmes, and Corporate Services placed greater focus on the employment aspect of training and the better utilisation of our prime location and expansive facilities. ‘Training for employment’ and not ‘training for training’s sake’ prompted this re-focus. This enables us to draw on all of our facilities more effectively and at a more economical rate, and still meet the needs and aspirations of Aboriginal people. We will be better placed to meet the challenges of our changing market and to remain strong and sustainable into the future.

Further re-structure is in planning. This will involve major changes to IAD Press and IAD staffing. As part of the international crisis facing the publishing industry IAD Press has suffered reduced sales revenue from book sales and distributors. The external environment in which IAD’s education and training sits also provides many challenges.

The financial statement clearly indicates IAD did not meet its profit target for 2010–11. Revenue for the year was below plan and below that of the previous year. To meet an even balance target in 2011–12 IAD will strictly follow a plan to rationalise costs – in particular, staffing cost. The prediction is that IAD, early in the financial year 2011–12, will drastically tighten its belt. The challenge will be for IAD to adjust decisively to the external environmental changes in both the publishing, and education and training industries.

I wish to thank all who worked hard throughout the year to make the restructure a reality. Change is never easy, but as we go forward we will see the benefits of our efforts.

We, and our students, welcomed the NT Department of Education and Training Quality & Regulatory Unit for the reassurance in February 2011 that the outcomes of the Australian Quality Training Framework (AQTF) audit extended IAD registration to continue its quality education and training services into 2012. It was encouraging to hear that NT ET’s obvious support for IAD’s role in the education and training of Aboriginal people.

We now look ahead with interest to forthcoming changes in 2011–12 and to assisting our many pre-employment programmes to achieve the most efficient and effective means for the delivery of IAD services.

I extend my thanks to our funding bodies, the Department of Education Employment Workplace Relations, Office of the Arts, NT – Department of

Education and Training, Australia Councils and Arts NT. Thank you also to the IAD Management Committee for their guidance this year, and to all our students, customers and friends of IAD for their continuing support and commitment to IAD.

I also thank IAD staff for their high-quality work and commitment over the past year.

In 2011–12, we look forward to continuing to provide Aboriginal people with the best possible services and, through them, play a key role in empowering Aboriginal people.

Janice Harris
Chief Executive Officer

Corporate Services report

Significant changes to the service industry of for Aboriginal people in Alice Springs have had a massive impact on Corporate Services. Grant cuts of a large scale and a competitive interest in IAD's prime location has challenged this unit. The impact is reflected in the staff cuts from seven staff members to two, a critical under-use of buildings and facilities, and a drop in the number of trainees and visitors coming to IAD.

Fortunately, some changes have had a positive outcome for IAD. Corporate Services has successfully adjusted to survive in a 'cut throat' competitive market. The Unit has developed a multi-skilled staff. Mr Roy Arbon, a long-time loyal employee, has become practised in a number of areas – from domestic tasks to repair and maintenance, to managing a host of clients simultaneously using IAD facilities. IAD has contracted book-keeping services to fill a long-time skills gap. Information Technology Officer Ms Li Ting Lee not only works on computer issues, but also teaches. I as CEO spend as much time on the ground in the areas of accounting, reception, human resources and teaching, as on management.



Roy Arbon

Another highlight is that the Unit has successfully engaged in a number of partnerships. These partnerships are specifically selected and must meet IAD objectives. They are founded on short- and long-term leasing agreements. IAD has become the operating centre, the home, for many pre-employment education and training programmes for Aboriginal people. These programmes have solid staffing structures with skilled, qualified, experienced staff who can respond to the needs and aspirations of Aboriginal people.

Early in 2011 Alan Tidswell – CEO of Mining, Energy & Engineering Academy (MEEA) – realised the significance of IAD to local people, he identified IAD as a place where Aboriginal people feel comfortable. Alan insisted his pre-employment programme run at IAD. In partnership with Globally Make a Difference (GMAD), another pre-employment provider MEEA now call IAD their Central Australian home. MEEA and GMAD moved in late May to begin a highly successful 12-week programme. Both specialise in pre-employment programmes for Aboriginal people. GMAD provide training programmes that focus on developing people's skills in the key areas of personal development, leadership, communication, understanding people and managing change; MEEA assist companies by bringing together Government training, employment initiatives, and the services of training providers to meet the needs of companies like Woolworths, Coles and Dick Smith.



Karen Sheldon Training and Development, Trainees in hospitality 2011.

A potentially exciting alliance has developed with Karen Sheldon Training and Development (KSTD) another pre-employment training provider. In June 2011, IAD took the opportunity, provided by KSTD to establish a job training programme for Aboriginal trainees in hospitality. Negotiations are in early stages with the plan to utilise IAD's canteen as an incubator cafe for Aboriginal trainees, and to name it an Aboriginal name. KSTD also run intensive indigenous pre-employment programmes at Darwin, Katherine and Tennant Creek. A 3-year lease has been developed and opening of the cafe is planned for early July.

These partnerships, combined with IAD room-hiring services, an initiative trailed late 2010 and refined early 2011, has greatly enhanced the unit's revenue source. Whereas the Unit was once dependant on another IAD unit for income, it now has its own income through hiring and leasing.

IAD Corporate Services is now no longer 'sleeping'! People traffic to and from IAD has improved 10-fold on a daily basis in a very short time.

In closing, I sincerely thank Mr Roy Arbon and Ms Li Ting Lee. Their adjustment to change has been remarkable. The fact that IAD has cleverly responded to change is due in a large part to their loyalty and commitment to IAD and to Aboriginal people. Both have been long-term supporters of Aboriginal culture and IAD is fortunate to have them serve Aboriginal people through IAD.

Janice Harris,
CEO

Education and Training report

In 2010–11, IAD Education and Training (E&T) focused on the delivery of 5 certificates:

- Certificate I Business
- Certificate I Information Technology
- Certificate I Spoken and Written English
- Certificate II Spoken and Written English
- Certificate III Business Administration

Year 2010–11 proved to be a good year for E&T. IAD E&T achieved full Australian Quality Training Framework (AQTF) compliance and retained the support of three government funding programmes:

- NT-DET: 2011 Resource Agreement (NT-DET-RA)
- DEEWR: Supplementary Recurrent Assistance (SRA)
- DEEWR: Indigenous Tutorial Assistance Scheme (ITAS)

This was complemented by IAD achieving its internal key performance indicators in all areas.

IAD E&T training services were monitored in two ways:

1. At the end of each course, each student completed a questionnaire.
2. An audit on the quality of IAD's education and training services was conducted by NT-DET, where an independent auditor thoroughly examined IAD services in training and assessment.



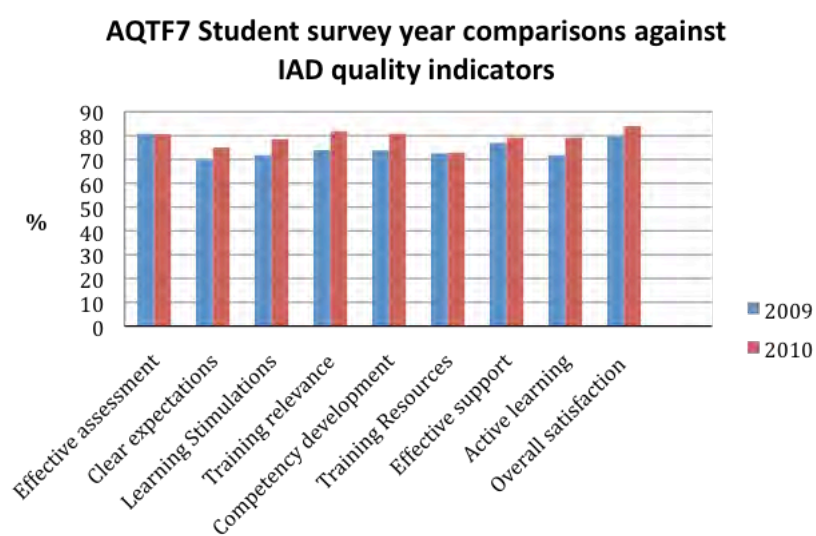
Li-Ting Lee with her students.

Surveys

In 2009 and 2010 calendar years, IAD surveyed students in the following areas. The maximum points achievable is 100. The table and graph below show that students were happy with IAD Education and Training services; it also shows a slight improvement from 2009 to 2010.

STUDENTS' SUMMARY STATISTICS

Area	2009	2010
Trainer quality	80.1	78.9
Effective assessment	80.8	80.6
Clear expectations	69.7	75.0
Learning stimulations	71.8	78.5
Training relevance	73.9	81.9
Competency development	73.8	80.8
Training resources	72.6	72.9
Effective support	76.9	79.2
Active learning	71.8	79.2
Overall satisfaction	79.5	84.0



Audit

IAD E&T achieved 100% compliance at its 22 April 2011 audit. Recommendations made by the auditor for improvement are currently being addressed in order to ensure full compliance for 2011–12.

Ex-IAD staff Quality Officer Ms Faye Cooney came to IAD for 2 weeks to help with audit preparations. Trainer Ms Li Ting Lee worked tirelessly to improve some of the processes and forms. Continuous improvement is essential for IAD and for IAD to achieve this with only a few staff is outstanding. IAD will maintain this quality with the achievement of the following AQTF recommendations, which focus on strengthening staff skills and improving services through specialisation:

- A. IAD E&T to re-define its scope of national training packages by culling its offered qualifications.
This has been achieved. IAD has removed a number of qualifications.
- B. IAD E&T to change its target market to attract Aboriginal trainees in a supported environment:
 - Aboriginal organisations targeting employees
 - Pre-employment programs (Karen Sheldon Catering, Globally Making a Difference and Mining Energy and Engineering Academy)
 - Clients in rehabilitative centres

IAD has made significant progress in these areas.

IAD has CAAAPU clients who come to learn how to use the computer program MS Word. Many clients have not used computers before. IAD staff member Ms Li Ting Lee helps to build confidence and self-esteem as students explore IT. Clients were keen and worked hard to learn the necessary word-processing skills.

Trainer Li Ting often mentions how privileged she is to teach IT to Aboriginal students. Li Ting found that the Aboriginal students responded with great enthusiasm to computer activities when given the opportunity. Many adapted very quickly and became skilled operators.

Li Ting has one concern – that many clients return to communities where there are no computers. She states “technology appears free of cultural baggage and free of prejudice for Aboriginal learners”.

- C. IAD E&T to develop training management processes that:
 - analyse the training needs of clients/students
 - design specific training programmes to meet needs
 - delivers and assesses training programmes

IAD has achieved this to a satisfactory level to date, but there is still room for improvement.

- D. IAD E&T to appoint an E&T Manager with business skills to manage unit and teach business training packages.

Mr David Solomon was appointed in March 2011. David established significant contacts with a number of organisations and proved to be a very popular trainer. Feedback for students and employers rate him very highly. Unfortunately due to ill health David resigned late June and was replaced by highly skilled teacher Christine Reeves.



Education and Training class with Christine Reeves.

In 2012 E & T look forward to a continued partnership with DEEWR and NT DET to deliver Business, IT, and Literacy and Numeracy programmes. We anticipate that these programs will be strengthened by IAD's partnerships with leasees: Mining, Energy, Engineering Academy; Globally Make A Difference; and Karen Sheldon Training & Development.

Li Ting Lee and Janice Harris

Language and Culture report

In November 2010, IAD launched the IAD Arrernte Aboriginal Centre Project with a well-attended luncheon. Jody Kopp, Chair of Directors, and I as CEO talked strongly of a new beginning. We were full of good intentions telling of future plans for an Aboriginal Centre. The plan was set and included the development of an Aboriginal Language and Culture curriculum, training of Aboriginal Staff to teach the curriculum, and the development and teaching of cultural activities. The plan to this day remains a plan.

Strong forces against this have made it a very difficult project. A Cultural Centre requires a lot of help to get going. In the early days IAD Language and Culture was a happy cultural place with lots of language and culture activity. It was very well supported by government funds to pay the services of a Manager and staff; Elders generously gave of their time; language, cultural skills and knowledge, and Aboriginal culture was united. Today it's different! Government funds are not available, our Elders are tired and carrying a heavy load trying to solve family issues, and our people are not united.

We must stand up to these against forces. The Language and Culture Centre must open again! It must become active again so that we can practice our language and culture! IAD call upon you as an Aboriginal person to give your time free to our language and culture. IAD will plan language and culture activities that you think are needed...The practice of culture and language will unite us and help our Elders to carry their heavy load. We have the Land... a spiritual place... it's calling us back... so that we can allow the Culture tell the story.

Janice Harris
CEO



Arrernte Aboriginal Centre Project launch at IAD.

Let the Culture tell the story

At IAD many Elders came with a smile, gentleness and joy in their hearts. They had time sit to with each other and others to share their stories.
Cups of tea, something to eat, transport to and from, and a white fella to capture the smile, gentleness and joy in the story told. The Culture spoke.

At IAD many Elders came with a pride in their being and where they came from. The Culture spoke strong!

At IAD many Elders would bring the young.
The Culture spoke strong!

At IAD many Elders came with a duty. A duty to talk strong.
The Culture spoke strong!

At IAD many Elders came to feel and see the Land, the Country.
The Culture spoke strong!

At IAD many Elders came to live the Spirit. The Culture spoke strong!

Today at IAD the Elders don't come with a smile, gentleness, joy or duty. They are tired and have too much to carry.

Today you come to IAD to let the Culture speak strong!

Today you come with a smile, gentleness and joy in your heart.
Let the Culture speak strong!

Today you come with a pride in being and where you came from.
Let the Culture speak strong!

Today you come with the young. Let the Culture speak strong!

Today you come with a duty. A duty to talk strong.
Let the Culture speak strong!

Today you come to feel and see the Land, the Country.
Let the Culture speak strong!

Today you come to live the Spirit.
Let the Culture speak strong!

Today you come with a smile, gentleness and joy in your heart.
You have time to share stories, to sit, dance, sing, paint and play,
with cups of tea, something to eat and a way to tell your stories.
The Culture speaks strong.

By Janice Harris

IAD Press report

IAD Press mission statement

IAD Press' mission statement is to produce quality books of cultural integrity that celebrate more than 50,000 years of stories from the heart of Australia.

Staff and changes

For IAD Press 2010–11 has been a year of change. Jeanette Wormald joined the team as a new Manager in October 2010. Not long after, in February 2011, IAD Press moved into a better, bigger and brighter building on the IAD campus to increase direct sales through a more public, accessible shopfront.

In April 2011, IAD Press opened up its doors to the digital world and launched a new website as a platform for future e-publishing and online sales. Ben Foley, the appointed 'geek in residence' funded through the Australia Council for the Arts, worked closely with IAD Press staff to develop a website to suit the new objectives. The website was officially launched by Peter Grigg, General Manager of Tourism NT, and was a well-attended and successful event.

IAD Press went through a number of staff changes. Lisa Stefanoff left her position as Co-ordinating Editor at the end of 2010. Editor Allison Thatcher was replaced by Nic Learmonth for a short period at the start of 2011. In February Margaret McDonell returned to IAD Press on a casual basis as Co-ordinating Editor. And in June Seona Galbally joined the team as the new Editor.

Steven Satour left the Marketing and Media position start of June 2011 and was replaced for a short period of time by Marion Ehrlich and later Raewyn Kavanagh.

Gina Campbell continued as the sales officer at IAD Press as well as Tina Tilhard in her role as Production Designer.



Shop opening with Yami Lester.



IAD Press new shopfront.

New publications

Within a year of many changes, IAD Press continued to deliver quality Indigenous language resources that contributed to the maintenance, revival and promotion of Indigenous languages.

The launch of the anthology of new indigenous writing in August 2010, *This country anytime anywhere*, featured works in eight Indigenous languages – the multi-lingual approach of the publication was seen as groundbreaking.

The Jukurrpa series of diaries and calendar was published for 2011.

The *Anmatyerr to English Dictionary*, compiled by Jenny Green, was published and launched during Mobfest in Ti Tree, in September 2010.

Billy Benn was officially launched in February 2011 by Rosalie Kunoth-Monks, in Alice Springs. A launch in Adelaide during the Spirit festival followed, as well as a launch in Melbourne at Alcaston Gallery.

The first ever *Luritja Picture Dictionary* was launched in Papunya in April 2011 with excellent media coverage by Koori Mail, Advocate, NT News and Alison Anderson Newsletter, as well as ABC Radio, CAAMA and NI Times.



Publications in progress for 2011–12

IAD Press continues working on the publication of the *Warlpiri Picture Dictionary*, which is planned for launch in early 2012.

The *Kaytetye to English Dictionary* is in the final stages of production and is scheduled for launch in February 2012.

The *Pitjantjatjara/Yankunytjatjara* and *Central Arrernte Picture Dictionary audio* projects continue with success and will also be available within the next few months.

IAD Press has developed a new product in the *Jukurrpa* series, the *Jukurrpa Journal*, which was launched at the Eco-Fair in Alice Springs in August 2011.

The *Pitjantjatjara/Yankunytjatjara Learner's Guide* was reprinted and became available in August 2011.

Marketing and media

Marketing has occurred through distributor JB Books and, part of the year, through Scribo and IPG (for the US), by building on networks with educators specialising in language delivery and through increased e-marketing in-house to a list of customers and agencies with an interest in language resources.

Media campaigns have been extensive for the 12-month period – and more so since the employment of a full-time Media and Marketing officer in July 2010.

Publicity campaigns at point-of-sale were created for the *Jukurrpa* series and at a community level for the *Anmatyerr to English Dictionary*.

At the start of the year, Steven Satour searched for ways of building IAD Press' image into a reputable publishing house in mainstream Australia and "not be only known to Aboriginal people and organisations".

He also successfully targeted reviews to increase public appreciation of key language publications. These include:

Reviews

Iwenhe Tyerrtye – what it means to be an Aboriginal person

- Voice of the Land magazine
- Etchings
- Australian Book Review
- Dan Sultan
- Heart Magazine – preliminary discussions December, published Feb 11



Iwenhe Tyerrtye – what it means to be an Aboriginal person won the 'Territory Read Prize for Non-Fiction'.

Listen Deeply – let these stories in

- Oral History – this review is going to be used in different on line media
- Heart Magazine – preliminary discussions December, published Feb 2011

This country anywhere anytime

- Anita Heiss – waiting for written review. Media release appeared on her website. Also mentioned on her Koori Radio program.
- SameSame website

Other marketing initiatives

- Library readings – Margaret Kemarre Turner's appearance was extremely successful
- Interviews – ABC, CAAMA, Centralian Advocate, NT News
- Social networking – investigation of promotional potential of sites on Facebook and Twitter; IAD Press has now joined Facebook
- e-marketing – reducing production costs, quicker response rate
- Working on building relationships with 'mainstream' industry – bookshops, tourism, Chamber of Commerce
- Participation in appropriate events – Alice Springs markets, Desert Mob, networking functions



Billy Benn Launch in Adelaide as part of the Spirit Festival.



This country anytime anywhere Launch.

Movements and support

IAD Press has also been actively engaged in talks with linguists and community members about the need to source, develop and revise further language publications and reprint previous titles. Requested revision and reprints have included the *Warumungu Picture Dictionary*, *Warlpiri Learner's Guide* and *Eastern and Central Arrernte Learner's Guide*.

All IAD Press activities seek to actively engage language speakers and linguists, and to encourage working closely together on every facet of the publication from concept to print. Examples include publication development – IAD Press has strong internal protocols to ensure all language is checked with both linguists and speakers before going to print to ensure its accuracy and cultural sensitivity. This occurs with dictionary and picture dictionary development, where speakers are encouraged to give suggested sentences and language examples in a workshop environment on community. These sentences are then collated and the most suitable included in the publication. IAD Press protocol was also followed with all other publications including *Billy Benn*, where the consultant linguist, David Moore, worked closely with Margaret Kemarre Turner OAM and John Cavenagh in the reporting period, to ensure the accuracy of all details pertaining to language and culture, and use of sensitive material.

IAD Press' major national distributor Scribo went out of business in June 2011. A down-turn in national sales figures continues to challenge the publishing industry.

The appointment of a new distributor and new efforts for better promotion and point-of-sale material for the *Jukurrpa* range of products, including the new *Jukurrpa Journal*, is expected to bring benefits and halt the decline in returns from national sales.

Throughout the year, IAD Press has received grants from MILR, OFTA, Australia Council for the Arts, Arts NT and Alice Springs Town Council.

IAD Press would like to thank the IAD Management Committee for their ongoing support, and acknowledge the hard work and commitment by all staff, linguists, authors and supporters.

Audited financial report 2010–2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

**FINANCIAL REPORT
FOR THE YEAR ENDED 30 JUNE 2011**

ICN 7395

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

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INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

DIRECTOR'S REPORT

Your directors submit the financial report of the Institute For Aboriginal Development (Aboriginal Corporation) for the financial year ended 30 June 2011.

Directors

The names of the directors throughout the financial year and at the date of this report are:

Jody Kopp (Director)

Fiona Stokes (Director)

Ian McAdam (Director)

Bonita Kopp (Director)

Samarra Schwarz (Director)

Wendy O'Brien (Director)

Jennifer Howard (Director)

Principal Activities

The principal activity of the corporation during the financial year was to assist community development for Aboriginal people and provide cross-cultural education between Aboriginal and non-Aboriginal society.

Significant Changes

No significant changes in the nature of these activities occurred during the year.

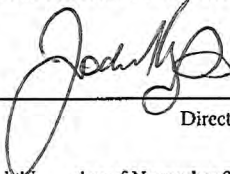
Operating Result

The loss from ordinary activities after providing for income tax amounted to \$544,817.

After Balance Date Events

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the association, the results of those operations, or the state of affairs of the association in future financial years.

Signed in accordance with a resolution of the Directors:



Director



Director

Dated this day of November 2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2011

	Notes	2011 \$	2010 \$
Revenue from ordinary activities		933,910	1,493,215
Cost of goods sold		(131,793)	(89,911)
Employee Benefits Expense		(595,195)	(692,703)
Depreciation and Amortisation		(181,819)	(201,727)
Lease Expenses		(35,147)	(106,326)
Recharges		(114,648)	(126,000)
Electricity, Phone and Postage		(107,837)	(80,323)
Consultancy		(37,854)	(21,624)
Insurance		(36,479)	(20,661)
Advertising		(16,974)	(2,753)
Repairs, Maintenance and Waste Removal		(37,119)	(6,302)
Administration Costs		(31,356)	(13,806)
Other expenses from ordinary activities		<u>(152,506)</u>	<u>(321,868)</u>
Loss from ordinary activities		<u>(544,817)</u>	<u>(190,789)</u>
Increase in asset revaluation reserve	9	<u>-</u>	<u>1,390,000</u>
Total changes in equity		<u>(544,817)</u>	<u>1,199,211</u>

The accompanying notes form part of these financial statements.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

BALANCE SHEET AS AT 30 JUNE 2011

	Notes	2011 \$	2010 \$
CURRENT ASSETS			
Cash assets	2	266,546	597,938
Receivables	3	10,383	110,683
Inventories	4	<u>306,446</u>	<u>390,647</u>
TOTAL CURRENT ASSETS		<u>583,375</u>	<u>1,099,268</u>
NON-CURRENT ASSETS			
Fixed Assets	5	<u>4,504,627</u>	<u>4,659,076</u>
TOTAL NON-CURRENT ASSETS		<u>4,504,627</u>	<u>4,659,076</u>
TOTAL ASSETS		<u>5,088,002</u>	<u>5,758,344</u>
CURRENT LIABILITIES			
Payables	6	151,063	276,496
Provisions	7	57,341	71,305
Other	8	<u>65,215</u>	<u>51,343</u>
TOTAL CURRENT LIABILITIES		<u>273,619</u>	<u>399,144</u>
TOTAL LIABILITIES		<u>273,619</u>	<u>399,144</u>
NET ASSETS		<u>4,814,383</u>	<u>5,359,200</u>
MEMBERS' FUNDS			
Reserves	9	2,172,088	2,172,088
Retained profits	10	<u>2,642,295</u>	<u>3,187,112</u>
TOTAL MEMBERS' FUNDS		<u>4,814,383</u>	<u>5,359,200</u>

The accompanying notes form part of these financial statements.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2011

	Notes	2011 \$	2010 \$
Retained Profits at the beginning of the financial year		3,187,112	3,377,901
Net profit (loss) attributable to members of the entity		(544,817)	(190,789)
Retained profits at the end of the financial year		<u>2,642,295</u>	<u>3,187,112</u>

	Asset Revaluation Reserve	Retained Profits	Total Equity
Balance as 1 July 2009	-	3,377,901	3,377,901
Net profit (loss) for year	-	(190,789)	(190,789)
Revaluation increment	2,172,088	-	2,172,088
Balance as 30 June 2010	<u>2,172,088</u>	<u>3,187,112</u>	<u>5,359,200</u>
Net profit (loss) for year	-	(544,817)	(544,817)
Balance as 30 June 2011	<u>2,172,088</u>	<u>2,642,295</u>	<u>4,814,383</u>

The accompanying notes form part of these financial statements.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2011

	Notes	2011 \$	2010 \$
CASH FLOW FROM OPERATING ACTIVITIES			
Receipts from members		230,968	349,750
Operating grant receipts		415,874	821,478
Donations received		600	343
Receipts from customers		284,316	358,888
Payments to suppliers and employees		(1,237,351)	(1,563,619)
Interest received		<u>1,570</u>	<u>1,651</u>
Net cash used in operating activities	11(b)	<u>(304,023)</u>	<u>(31,509)</u>
CASH FLOW FROM INVESTING ACTIVITIES			
Payment for property, plant and equipment		<u>(27,369)</u>	<u>25,177</u>
Net cash provided by/(used in) investing activities		<u>(27,369)</u>	<u>25,177</u>
CASH FLOW FROM FINANCING ACTIVITIES			
Repayment of borrowings		<u>-</u>	<u>(41,475)</u>
Net cash used in financing activities		<u>-</u>	<u>(41,475)</u>
Net decrease in cash held		(331,392)	(47,807)
Cash at beginning of financial year		<u>597,938</u>	<u>645,745</u>
Cash at end of financial year	11 (a)	<u><u>266,546</u></u>	<u><u>597,938</u></u>

The accompanying notes form part of these financial statements.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This financial report is a general purpose financial report prepared in order to satisfy the financial reporting requirements of the Corporations (Aboriginal and Torres Strait Islanders) Act 2006. The directors have determined that the corporation is a reporting entity.

The financial report has been prepared in accordance with the Corporations (Aboriginal and Torres Strait Islanders) Act 2006 and all applicable Accounting Standards, with the exception of:

AASB 124: Related Party Disclosures

The report is also prepared on an accruals basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this report:

(a) Income Tax

No provision for income tax has been raised in these accounts.

(b) Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenses.

(c) Fixed Assets

Freehold land was revalued on 17 May 2010 from \$1,355,000 to \$2,745,000

Freehold land and buildings are carried at cost or at independent or directors' valuation. Other fixed assets are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amounts of all fixed assets, excluding land, are depreciated over their useful lives to the corporation, commencing from the time the asset was held ready for use.

The revaluation of freehold land and buildings has taken account of the potential tax payable on assets which are subject to capital gains tax.

(d) Employee Benefits

Provision is made for the corporation's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits expected to be settled within one year together with benefits arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at the amounts expected to be paid when the liability is settled plus related on-costs.

Contributions are made by the corporation to an employee superannuation fund and are charged as expenses when incurred.

(e) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of expense. Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

(f) Economic Dependency

The association is dependent upon receiving government funding to continue as a going concern.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 \$	2010 \$
NOTE 2: CASH ASSETS			
Cash on hand		3,895	1,209
Cash at bank		<u>262,651</u>	<u>596,729</u>
		<u>266,546</u>	<u>597,938</u>
NOTE 3: RECEIVABLES			
CURRENT			
Trade debtors		20,383	135,683
Less provision for doubtful debts		<u>(10,000)</u>	<u>(25,000)</u>
		<u>10,383</u>	<u>110,683</u>
NOTE 4: INVENTORIES			
CURRENT			
Finished goods		<u>306,446</u>	<u>390,647</u>
NOTE 5: FIXED ASSETS			
LAND			
Freehold land:			
At independent valuation		<u>2,745,000</u>	<u>2,745,000</u>
BUILDINGS			
At cost		2,726,952	2,709,774
Less accumulated depreciation		<u>(1,034,848)</u>	<u>(896,031)</u>
		<u>1,692,104</u>	<u>1,813,743</u>
At independent valuation		227,000	227,000
Less accumulated depreciation		<u>(221,325)</u>	<u>(209,975)</u>
		<u>5,675</u>	<u>17,025</u>
Total buildings		<u>1,697,779</u>	<u>1,830,768</u>
Total land and buildings		<u>4,442,779</u>	<u>4,575,768</u>
PLANT AND EQUIPMENT			
(a) Plant and equipment			
At cost		187,242	177,050
Less accumulated depreciation		<u>(176,264)</u>	<u>(168,083)</u>
		<u>10,978</u>	<u>8,967</u>
(b) Motor vehicles			
At cost		113,247	113,247
Less accumulated depreciation		<u>(83,960)</u>	<u>(70,070)</u>
		<u>29,287</u>	<u>43,177</u>
(c) Furniture, fixtures and fittings			
At cost		107,150	107,150
Less accumulated depreciation		<u>(85,561)</u>	<u>(75,986)</u>
		<u>21,589</u>	<u>31,164</u>

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 \$	2010 \$
NOTE 5: FIXED ASSETS (Continued)			
(d) Library			
At cost		44,657	44,657
Less accumulated depreciation		<u>(44,657)</u>	<u>(44,657)</u>
		-	-
Total plant and equipment		<u>61,848</u>	<u>83,308</u>
Total property, plant and equipment		<u>4,504,627</u>	<u>4,659,076</u>
NOTE 6: PAYABLES			
CURRENT			
Unsecured liabilities			
Trade creditors		137,530	263,002
Sundry creditors and accruals		<u>13,533</u>	<u>13,494</u>
		<u>151,063</u>	<u>276,496</u>
NOTE 7: PROVISIONS			
CURRENT			
Employee benefits	7(a)	<u>57,341</u>	<u>71,305</u>
(a) Aggregate employee benefits liability		<u>57,341</u>	<u>71,305</u>
NOTE 8: OTHER LIABILITIES			
CURRENT			
Other current liabilities		<u>65,215</u>	<u>51,343</u>
NOTE 9: RESERVES			
Asset revaluation reserve	(a)	<u>2,172,088</u>	<u>2,172,088</u>
(a) Asset Revaluation Reserve			
Movements during the financial year:			
Opening balance		2,172,088	782,088
Revaluation of land at 17 May 2010		<u>-</u>	<u>1,390,000</u>
Closing balance		<u>2,172,088</u>	<u>2,172,088</u>
The asset revaluation reserve records revaluations of non-current assets. Land was revalued at 17 May 2010 by the Valuer General of the Northern Territory G.R. Addicott			
NOTE 10: RETAINED PROFITS			
Retained profits at the beginning of the financial year		3,187,112	3,377,901
Net profit (loss) attributable to members of the entity		<u>(544,817)</u>	<u>(190,789)</u>
Retained profits at the end of the financial year		<u>2,642,295</u>	<u>3,187,112</u>

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2011

Note	2011 \$	2010 \$
NOTE 11: CASH FLOW INFORMATION		
(a) Reconciliation of cash		
Cash at the end of the financial year as shown in the statement of Cash Flows is reconciled to the related items in the statement of financial position as follows:		
Cash on hand	3,895	1,209
Cash at bank	<u>262,651</u>	<u>596,729</u>
	<u>266,546</u>	<u>597,938</u>
(b) Reconciliation of cash flow from operations with profit from ordinary activities after income tax		
Deficit from ordinary activities after income tax	(544,817)	(190,789)
Non-cash flows in profit from ordinary activities		
Depreciation	181,819	201,727
Charges to provisions	(15,000)	(83,661)
Changes in assets and liabilities		
Decrease in receivables	115,300	38,895
Decrease in other assets	-	253,969
(Increase)/decrease in inventories	84,201	(68,436)
Decrease in payables and other liabilities	(111,562)	(113,768)
Decrease in leave provisions	<u>(13,964)</u>	<u>(69,446)</u>
Cash flows from operations	<u>(304,023)</u>	<u>(31,509)</u>

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

DIRECTORS DECLARATION

The directors have determined that the corporation is a reporting entity.

The directors have determined that this general purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the directors the financial report as set out on pages 2 to 9:

1. Presents a true and fair view of the financial position of Institute For Aboriginal Development (Aboriginal Corporation) as at 30 June 2011 and its performance for the financial year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that Institute For Aboriginal Development (Aboriginal Corporation) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the directors and is signed for and on behalf of the Directors by:

Director

Director

Dated this day of November 2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

Scope

The financial report and directors' responsibility

The financial report, comprises the income statement, balance sheet, statement of changes in equity, statement of cashflows accompanying notes to the financial statements, and the directors' declaration for Institute For Aboriginal Development (Aboriginal Corporation), for the financial year ended 30 June 2011.

The directors are responsible for the preparation and true and fair presentation of the financial report and have determined that the accounting policies used and described in Note 1 to the financial statements are appropriate to meet the needs of the members. The directors are also responsible for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting estimates inherent in the financial report.

Audit approach

We conducted an independent audit in order to express an opinion to the members of the corporation. Our audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

The financial report has been prepared for distribution to the members. We disclaim any assumption of responsibility for any reliance on this audit report, or on the financial report to which it relates, to any person other than the members, or for any purpose other than that for which it was prepared.

We performed procedures to assess whether in all material respects the financial report presents fairly, a view which is consistent with our understanding of the corporation's financial position, and of its performance as represented by the results of its operations.

We formed our audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the reasonableness of significant accounting estimates made by the directors.

While we considered the effectiveness of management's internal controls over financial reporting when determining the nature and extent of our procedures, our audit was not designed to provide assurance on internal controls.

Independence

In conducting our audit, we followed applicable independence requirements of Australian professional ethical pronouncements.

The audit opinion expressed in this report has been formed on the above basis.

Qualification

As is common for organisations of this type, it is not practicable for the Institute For Aboriginal Development (Aboriginal Corporation) to maintain an effective system of internal control over sales and other income until their initial entry in the accounting records and bank statements. Our audit in relation to these items was limited to the amounts recorded in the accounting records. Accordingly, we are unable to express an opinion on the completeness of income.

Qualified Audit Opinion

In our opinion, except for the effects on the financial statements of the matter referred to in the qualification paragraph, the financial report of the Institute For Aboriginal Development (Aboriginal Corporation) presents a true and fair view of the financial position of Institute For Aboriginal Development (Aboriginal Corporation) as at 30 June 2011 and the results of its operations and its cash flows for the financial year then ended.

In accordance with the Corporations (Aboriginal and Torres Strait Islanders) Act 2006 in our opinion:

- (a) the Governing Committee and the Corporation have complied with the obligations imposed by the Act, the regulations and the rules of the Corporation.
- (b) the income statement and balance sheet are based on proper accounts and records and are in agreement with those accounts and records.
- (c) the financial report is in accordance with the Corporations (Aboriginal and Torres Strait Islanders) Act 2006
- (d) all information, explanations and assistance necessary to conduct the audit have been given
- (e) the Corporation has kept financial records and registers as required by the Corporations (Aboriginal and Torres Strait Islanders) Act 2006

Perks Audit & Assurance

Perks Audit & Assurance
Chartered Accountants
Office 3-4
Alice Springs Business Centre
8 Gregory Terrace
ALICE SPRINGS NT 0870

P Hill

Peter J. Hill

Partner

Dated this 14th day of November 2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

**AUDITORS INDEPENDENCE DECLARATION
FOR THE YEAR ENDED 30 JUNE 2011**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2011 there has been:

- (i) no contravention to the auditor independence requirement as set out in the Corporations (Aboriginal and Torres Strait Islanders) Act 2006 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Perks Audit & Assurance

Perks Audit & Assurance

Chartered Accountants

Office 3-4

Alice Springs Business Centre

8 Gregory Terrace

ALICE SPRINGS NT 0870

P Hill

Peter J. Hill

Dated this *14th* day November 2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

**DISCLAIMER TO THE MEMBERS OF
INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)**

The additional financial data presented on pages 15 - 16 is in accordance with the books and records of the corporation which have been subjected to the auditing procedures applied in our statutory audit of the corporation for the financial year ended 30 June 2011. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than the Institute For Aboriginal Development (Aboriginal Corporation)) in respect of such data, including any errors of omissions therein however caused.

Perks Audit & Assurance

Perks Audit & Assurance
Chartered Accountants
Office 3-4
Alice Springs Business Centre
8 Gregory Terrace
ALICE SPRINGS NT 0870

P Hill

Peter J. Hill

Partner

Dated this 14th day of November 2011

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

**PRIVATE INFORMATION FOR THE COMMITTEE OF MANAGEMENT ON THE 30 JUNE 2011
FINANCIAL STATEMENTS**

**INCOME AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 30 JUNE 2011**

	2011 \$	2010 \$
INCOME		
Sales income	284,316	358,888
Subsidies and grants	415,874	821,478
Other income	193,344	297,927
Rental income	38,206	12,928
Interest	1,570	1,651
Donations received	<u>600</u>	<u>343</u>
TOTAL INCOME	933,910	1,493,215
LESS EXPENSES		
Salaries and wages	543,064	660,674
Depreciation	181,819	201,727
Cost of goods sold	131,793	89,911
Recharges	114,648	126,000
Electricity	59,441	22,742
Superannuation	52,131	32,029
Sundry expenses	43,735	42,535
Consultancy fees	37,854	21,624
Insurance	36,479	20,661
Administration costs	31,356	13,806
Telephone	30,990	33,171
Repairs and maintenance	26,672	5,142
Leasing charges	18,684	106,326
Postage	17,406	24,410
Advertising	16,974	2,753
Hire of plant and equipment	16,463	10,583
Travelling expenses	13,640	18,165
Rent	13,265	11,224
Office Removal and Relocation	11,023	-
Waste disposal	10,447	1,160
Audit fees	9,600	13,200
Motor vehicle expenses	9,537	45,229
Security costs	9,506	8,066
Computer expenses	9,181	7,276
Printing and stationery	8,052	5,888
Interest paid	7,084	-
Freight and cartage	5,884	6,562
Licensing fees	4,116	534
Staff training and welfare	3,211	1,120
Subscriptions	2,371	3,283
Language specialist fees	1,756	8,077
Bank charges	<u>545</u>	<u>2,405</u>
Expenses carried forward	1,478,727	1,546,283

These financial statements should be read in conjunction with the attached Disclaimer.

INSTITUTE FOR ABORIGINAL DEVELOPMENT (ABORIGINAL CORPORATION)

PRIVATE INFORMATION FOR THE COMMITTEE OF MANAGEMENT ON THE 2011 FINANCIAL STATEMENTS

**INCOME AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 30 JUNE 2011**

	2011 \$	2010 \$
Expenses brought forward	1,478,727	1,546,283
Recruitment costs	-	5,700
Rates and taxes	-	10,497
Legal costs	-	9,587
Internal debts written off	-	98,887
Accounting fees	-	13,050
TOTAL EXPENSES	<u>1,478,727</u>	<u>1,684,004</u>
OPERATING LOSS	<u>(544,817)</u>	<u>(190,789)</u>

These financial statements should be read in conjunction with the attached Disclaimer.